## Apollo Hospitals Enterprise Limited

**Regd. Office : No. 19 Bishop Gardens, Raja Annamalaiperumal, Chennai - 600 028**

Unaudited (Provisional) Financial Results for the Quarter Ended 30th June 2010

( **Rs. in Lakhs**)

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Quarter Ended</th>
<th>Year Ended</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>30.06.2010</td>
<td>30.06.2009</td>
</tr>
<tr>
<td>(a) Income from Services</td>
<td>52329</td>
<td>40595</td>
</tr>
<tr>
<td>(b) Other Operating Income</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Income (a+b)</strong></td>
<td>52329</td>
<td>40595</td>
</tr>
</tbody>
</table>

### Expenditure

(a) Increase/Decrease in Stock in trade and work in progress | (678) | (489) | (1739) |
(b) Material consumption | 16114 | 13163 | 56964 |
(c) Purchase of fixed goods | 11797 | 8433 | 39819 |
(d) Employee Cost | 7863 | 6315 | 28638 |
(e) Depreciation | 1633 | 1306 | 5431 |
(f) Other expenditure | 1352 | 1247 | 4436 |
(g) General Administrative Expenses | 6403 | 4786 | 24653 |
(h) Selling and Distribution Expenses | 655 | 377 | 1691 |
| **Total Expenditure** | 45130 | 35138 | 159883 |

**Note:**
- (a) Pledged/Employed
- (b) Percentage
- (c) Percentage

### Profit/loss from ordinary activities before tax (*7+8*)

<table>
<thead>
<tr>
<th>Profit/ loss</th>
<th>Quarter Ended</th>
<th>Year Ended</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>30.06.2010</td>
<td>30.06.2009</td>
</tr>
<tr>
<td></td>
<td>30.06.2010</td>
<td>30.06.2009</td>
</tr>
</tbody>
</table>

**Note:**
- (a) Pledged/Employed
- (b) Percentage
- (c) Percentage

### Provision for Taxation

<table>
<thead>
<tr>
<th>Provision for Taxation</th>
<th>Quarter Ended</th>
<th>Year Ended</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current</td>
<td>1915</td>
<td>1498</td>
</tr>
<tr>
<td>Deferred</td>
<td>144</td>
<td>114</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Net Profit/loss from Ordinary Activities after tax (9 - 10)</th>
<th>Quarter Ended</th>
<th>Year Ended</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>3927</td>
<td>4480</td>
</tr>
</tbody>
</table>

**Note:**
- (a) Pledged/Employed
- (b) Percentage
- (c) Percentage

### Earnings Per Share (EPS)

- **Basic**
  - 6.36 / 7.28 / 24.62
- **Diluted**
  - 6.21 / 7.25 / 24.52

### Public Shareholding

- **Number of Shares**
  - 36,508,440 / 36,393,022 / 36,397,940
- **Percentage of Shareholding**
  - 59.09% / 58.90% / 58.91%

### Promoter and Promoter Group Shareholding

- **Number of Shares**
  - 13,470,086 / 14,510,086 / 10,300,086
  - 65.00% / 70.08% / 62.97%
  - 21.80% / 23.48% / 21.09%

**Note:**
- **Promoters and Promoter Group**
- **Pledged/Employed**
- **Percentage**
- **Percentage**

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**Not Annualised**

**Consequent to redemption of mutual funds, dividend income and profit on sale of units have come down from Rs.1468 lakhs to Rs.360 lakhs.

a) includes Rs. 20 million of forex loss due to restatement of FCCB at 30th June exchange rates.

b) includes full revenue impact of interest consequent to commissioning of new hospital projects at Chennai, Madurai & Bhubaneshwar.
### Segment Reporting under Clause 41 of the Listing Agreement with Stock Exchange for the Quarter Ended 30th June 2010

<table>
<thead>
<tr>
<th>Particulars</th>
<th>Quarter Ended</th>
<th>Year Ended</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Unaudited</td>
<td>Audited</td>
</tr>
<tr>
<td>30.06.2010</td>
<td>30.06.2009</td>
<td>31.03.2010</td>
</tr>
</tbody>
</table>

1. **Segment Revenue (Net Sales / Income from each segment)**

   - a) Healthcare Services: Rs. 38,363 lakhs, Rs. 30,634 lakhs, Rs. 13,415.4 lakhs
   - b) Pharmacy: Rs. 13,967 lakhs, Rs. 9,966 lakhs, Rs. 4,846.3 lakhs
   - c) Others: Rs. 360 lakhs, Rs. 1,468 lakhs, Rs. 329.7 lakhs

   **TOTAL:** Rs. 52,690 lakhs, Rs. 42,068 lakhs, Rs. 18,593.4 lakhs

   **Less:** Intersegmental Revenue

   - 30.06.2010: Rs. 1 lakhs
   - 30.06.2009: Rs. 5 lakhs
   - 31.03.2010: Rs. 39 lakhs

   **Net Sales / Income from Operations:** Rs. 52,689 lakhs, Rs. 42,063 lakhs, Rs. 18,554.7 lakhs

2. **Segment Results (profit (+) / loss (-) before Tax and Interest from each segment)**

   - a) Healthcare Services: Rs. 7,659 lakhs, Rs. 6,057 lakhs, Rs. 2,427.2 lakhs
   - b) Pharmacy: (Rs. 459) lakhs, (Rs. 600) lakhs, (Rs. 1,577) lakhs
   - c) Others: Rs. 360 lakhs, Rs. 1,468 lakhs, Rs. 329.7 lakhs

   **TOTAL:** Rs. 7,559 lakhs, Rs. 6,925 lakhs, Rs. 2,599.2 lakhs

   **Less:**

   - (i) Interest: Rs. 1,573 lakhs, Rs. 833 lakhs, Rs. 377.5 lakhs
   - (ii) Other un-allocable expenditure

   **Net of un-allocable income:**

   - 30.06.2010: Rs. -
   - 30.06.2009: Rs. -
   - 31.03.2010: Rs. -

   **Total Profit Before Tax:** Rs. 5,986 lakhs, Rs. 6,092 lakhs, Rs. 2,221.7 lakhs

3. **Capital Employed (Segment Assets - Segment Liabilities)**

   - a) Healthcare Services: Rs. 17,636.5 lakhs, Rs. 13,650.9 lakhs, Rs. 18,067.8 lakhs
   - b) Pharmacy: Rs. 19,020 lakhs, Rs. 19,900 lakhs, Rs. 18,113 lakhs
   - c) Others: Rs. 35,138 lakhs, Rs. 41,181 lakhs, Rs. 24,392 lakhs

   **TOTAL:** Rs. 230,543 lakhs, Rs. 193,590 lakhs, Rs. 223,175 lakhs

   **Healthcare Services - ROCE (Annualised):** 17.37%, 17.75%, 13.43%

### Notes:

1. The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 12th August 2010. Limited Review of these results as required under Clause 41 of the Listing Agreement has been carried out by the Statutory Auditors.

2. During the quarter, the company has allotted 15.44 lakhs warrants on a preferential basis to Dr. Prathap C Reddy, one of the promoters of the company with each warrant convertible into one equity share of Rs. 10/- each at a price of Rs. 771.76 per share (including premium of Rs. 761.76 per share).

3. Information on Investor Complaints pursuant to clause 41 of the Listing Agreement for the quarter ended 30th June 2010:

<table>
<thead>
<tr>
<th>No. of Complaints (Nature of Complaints: Non receipt of share certificates, Dividend, Annual Report etc)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pending as on 31st March 2010</td>
</tr>
<tr>
<td>--------------------------------</td>
</tr>
<tr>
<td>Nil</td>
</tr>
</tbody>
</table>

4. Previous quarter/period's figures have been regrouped / rearranged.

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**Place:** Chennai  
**Date:** 12th August 2010  
**By order of the Board:**  
**for APOLLO HOSPITALS ENTERPRISE LIMITED**  
**DR. PRATHAP C REDDY**  
**Executive Chairman**