## **APOLLO HOSPITALS ENTERPRISE LIMITED**

CIN: L85110TN1979PLC008035



12<sup>th</sup> February 2021

The Secretary, Bombay Stock Exchange Ltd (BSE) National Stock Exchange, Phiroze Jheejheebhoy Towers, Dalal Street, Mumbai - 400 001. Scrip Code - 508869 **ISIN INE437A01024** 

The Secretary, Exchange Plaza, 5th Floor Plot No.C/1, 'G' Block Bandra – Kurla Complex Bandra (E) Mumbai - 400 051. Scrip Code-APOLLOHOSP **ISIN INE437A01024** 

The Manager The National Stock Exchange, Wholesale Debt Market Exchange Plaza, 5th Floor Plot No.C/1, 'G' Block Bandra – Kurla Complex Bandra (E) Mumbai - 400 051. **ISIN INE437A07120** 

Dear Sir,

#### Sub: Decisions at the Board Meeting held on 12th February 2021

Further to our letters dated 29th December 2020 and 28th January 2021, the Board of Directors at the meeting held on 12<sup>th</sup> February 2021 have approved the unaudited financial results of the Company for the quarter and nine months ended 31st December 2020 and termination of the Global Depository Receipts ("GDRs") program and delisting of the GDRs from the Luxembourg Stock Exchange ("LSE").

As required by the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, (LODR) we enclose/furnish the following particulars.

#### I. Financial Results

- 1. Unaudited financial results (both standalone and consolidated) of the Company for the quarter and nine months ended 31st December 2020, which have been subjected to Limited Review by the Statutory Auditors of the Company – as Annexure I.
- 2. Copy of the Limited Review Report of the Statutory Auditors for the corresponding period.
- 3. The financial results will also be published in the newspapers, in the format prescribed under Regulation 47 of the Listing Regulations.
- 4. The said documents are being posted on the website of the Company i.e., www.apollohospitals.com.

: 044 - 28290956 / 3896 / 6681 Tel Telefax : 044 - 2829 0956 Email : investor.relations@apollohospitals.com Website: www.apollohospitals.com

#### IS/ISO 9001:2000

Regd. Office : 19, Bishop Gardens, Raja Annamalaipuram, Chennai - 600 028.

General Office : "Ali Towers", III Floor, #55, Greams Road, Chennai - 600 006.

# Apollo HOSPITALS TOUCHING LIVES

### APOLLO HOSPITALS ENTERPRISE LIMITED

CIN: L85110TN1979PLC008035

#### II. Schedule of Conference Call

Pursuant to Regulation 30 and 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that a conference call for the analysts/investors is scheduled to be held on Saturday, 13<sup>th</sup> February 2021 at 12.30 p.m. to discuss the financial results for the guarter and nine months ended 31<sup>st</sup> December 2020.

#### III. Termination of Global Depository Receipts ("GDRs") program and delisting of GDRs from the Luxembourg Stock Exchange ("LSE")

In view of the minimal number of GDRs outstanding and the low trading volume related to the GDRs, the Board of Directors of the Company considered and approved the proposal to proceed with the termination of the GDR program (current outstanding GDRs is 132,980 representing a equal number of equity shares – representing 0.09% of the paid-up share capital of the Company as on 31<sup>st</sup> January 2020) and delisting of GDRs, which are outstanding and listed on the LSE, subject to compliance with applicable laws and relevant rules.

The meeting of the Board of Directors commenced at 11.15 a.m. and concluded at  $O_{3,05}^{105}$  p.m.

Please take note of the above in your records.

Thanking you,

Yours faithfully, For APOLLO HOSPITALS ENTERPRISE LIMITED

S.M. KRISHNAN VICE PRESIDENT - FINANCE AND COMPANY SECRETARY

CC : The Secretary, Luxembourg Stock Exchange, B.P. 165, L-2011 Luxembourg.

Ref : ISIN US0376081065 - Rule 144a GDR ISIN US0376082055 - Reg. S GDR Securities and Exchange Commission Division of Corporation Finance Office of International Corporate Finance 450 Fifth Street, N.W. Washington, D.C 20549-0302 File No. 82-34893

#### IS/ISO 9001:2000

**Regd. Office :** 19, Bishop Gardens, Raja Annamalaipuram, Chennai - 600 028. General Office : "Ali Towers", III Floor, #55, Greams Road, Chennai - 600 006. Tel : 044 - 28290956 / 3896 / 6681 Telefax : 044 - 2829 0956 Email : investor.relations@apollohospitals.com Website: www.apollohospitals.com Apolio Hospitais Enterprise Limited Corporate Identity Number : L85110TN1979PLC008035

Regd. Office ; No. 19 Bishop Gardens, Raja Annamalaipuram, Chennal - 28, Tamil Nadu Tel No. 44-28290956 , Fax+ 91-44-282 90956, Email : investor.relations@apollohospitals.com

Website: www.apollohospitais.com

Statement of Unaudited Standalone Financial Results for the three and nine months ended December 31, 2020

Particulars	Three months anded	Preceeding. Three months	Corresponding Three months	Year to date figures for	Year to date	Previous year ended
	31/12/2020	ended 30/09/2020	ended 31/12/2019	current period ended	previous period ended	31/03/2020
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
) Income						
(a) Revenue from Operations	2,36,701	2,41,445	2,52,950	6,74,298	7,22,228	9,79,443
(b) Other Income	ŝ	479	301	740	1,169	1,091
Total Innome (a + b)	236794*	2,41,924	2,53,251	6,75,038	7,23,397	9,80,534
2 Expenses						
(a) Cost of Materials Consumed	37,542	36,075	39,760	97,216	1,16,032	1,53,212
(b) Purchase of Stock-in-Trade	1,02,544	1,05,120	96,850	3,14,438	2,71,984	3,75,419
(c) Changes in Invertories of stock-in-trade	(162)	1,459	(3,440)	(12,648)	(8,375)	(10,433)
(d) Employee Benefits Expense	26,858	33,638	39,244	98,213	1,12,622	1,51,918
(e) Finance Costs	7,577	9,715	11,098	27,554	31,859	42,588
() Depreciation and emortisation expanse	9,178	11,633	12,308	33,455	35,321	48,226
(g) Other Expenses	38,287	40,331	42,867	1,15,919	1,24,274	1,67,803
Total Expenses	2,21,264	2,37,971	2,38,687	6,74,147	6,82,717	9,28,733
3 Profit before Exceptional item and tax (1) - (2)	15,530	3,953	14,564	168	40,680	51,801
4 Exceptional Item (Refer Note 3)	2	(601)		(109)		16,435
5 Profit before tax (3) $\neq$ (4)	15,530	3,844	14,564	782	40,680	68,236
6 Tax Expenses					,	
Current Tax **	189	(1,897)	5,728	(ZZ6)	17,270	11,825
Deferred Tax **	4,719	2,489	(639)	2,791	(3,055)	9,386
7 Profit/ (Loss) for the period / year (5) - (6)	10,622	3,252	9,475	(1,037)	26,465	47,025
8 Other Comprehensive Income/ (Expense) Items that will not be reached in thoris and these						
kerneserrerrerrerrerrerrerrerrerrerrerrerrer	(203)	(658)	(123)	(1,008)	37	1 1 1 1 1
Tax on above	98	230		325	(61)	(40)
Total Other Comprehensive Income/ (Expense)	(67)	(428)	(80)	(656)	24	75
0 Total formmershare turners (Extranse) for the normal sfortax) (7) $+$ (8)	10.555	2.824	0.395	(1.693)	26.489	47.100

For APOLLO HOSPITALS ENTERPRISELTD. Sunseta Reduy Managing Droctor K.C.C.

Corporate Identity Number : L85110TN1979PLC008035 **Apollo Hospitals Enterprise Limited** 

Tel No. 44-28290956 , Fax+ 91-44-282 90956, Email : investor.relations@apollohospitals.com Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28, Tamil Nadu

Website: www.apoliohospitals.com

Statement of Unaudited Standalone Financial Results for the three and nine months ended December 31, 2020

	;	;				(Rs. in Lakhs)
rarucuars	Inree months ended	Preceeding Three months	Corresponding Three months	Year to date figures for	Year to date figures for	Previous year ended
	31/12/2020	ended 30/09/2020	ended 31/12/2019	current period ended	period ended	31/03/2020
				31/12/2020	31/12/2019	
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
10 Paid-up equity share capital (Face value Rs.5/~ per share)						U U U U
11 Reserves (excluding Revaluation Reserves)						3.91.897
12 Net Worth (Refer footnote 1)						3,85,570
LS Pard up Debt Capital 14 Deharturs Barlamation Baranua						50,000
15 Capital Redemption Reserve						12,500
P						
16 Earnings per equity share of Rs.5/- each Basic and Diluted EPS before extraordinary litems for the period (Rs.)	*7,64	*2.34	*6.81	*(0.74)	*19.02	33.80
Basic and Diluted EPS after extraordinary items for the period (Rs.)	*7.64	*2.34	*6.81	*(0.74)	*19.02	33.80
Debt Equity Ratio (Refer footnote 2) Debt Service Coversion Datio (DECE) (Defer footnote 2)						0.82
Interest Service Coverage Ratio (ISCR) (Refer footnote 4)						4,27
Additional Information :-						
Earnings before finance costs, tax, depreciation and amortization, exceptional items (EBITDA) (Refer footnote 5)	32,193	24,712	37,669	61,051	1,06,691	1,57,959
*Not annualised						

\*\* Current tax and Deferred Tax expense for three and nine months ended December 31, 2020 includes tax of prior year amounting to Rs.1,550 lakhs

Foot Notes:

1 Networth = Equity Share Capial + Other Equity excluding Capital Reserves, Capital Redemption Reserve and Debenture Redemption Reserve

**2 Debt Equity Ratio** 

Debt = Long Term Borrowings +Short Term Borrowings+Current Maturities of Long Term Borrowings

Equity = Paid up capital +Other equity excluding Captal Reserve, Capital Redemption Reserve and Debenture Redemption Reserve

3 Debt Service Coverage Ratio = Profit before interest, depreciation and tax / Interest on loans + Repayment of long term loans during the period

4 Interest Service Coverage Ratio = Profit before depreciation, interest on long term loans and tax / Interest on long term loans 5 The company has presented Earnings before Finance costs, Tax, Depreciation, Amortization, Amortization



Managing Director (Shinkleth

# Apolio Hospitals Enterprise Limited Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennal-28, Tamil Nadu

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# Segment wise Revenue, Results, Segment Assets and Segment Liabilities

1.Segment Revenue	ended 31/17/2020	Preceeding Three months ended	Corresponding Three months anded	Year to date figures for current period ended	Year to date figures for previous period	Previous year ended 31/03/2020
1.Segment Revenue	i factualitation	30/09/2020	31/12/2019	31/12/2020	Inauded	Audited
1.Segment Revenue	חווקחמורבת	Ollaunited	DEVICION			
a) Healthcare Services	1,24,072	1,06,264	1,29,712	2,98,579	3,76,089	4,97,466
b) Retall Pharmacy	or a	020'66	1,23,261	2,26,984	3,46,211	4,82,064
c) Pharmacy Distribution	1,12,629	36,118	9	1,48,747	à	
SUB - TOTAL	2,36,701	2,41,452	2,52,973	6,74,310	7,22,300	9,79,530
Less : Interseomental Revenue	•	4	23	12	72	88
Income from Operations	2,36,701	2,41,445	2,52,950	6,74,298	7,22,228	9,79,442
	15 861	4 500	17.842		50,929	64,280
oj regiutedre oersiees h) ostall Dharmary		6.730	7,519	14,926	20,441	29,017
c) pharmary Distribution	7.153	1.958	8			3
Citer TOTAL	23.014	13,188	25,361	27,705	71,370	93,297
Less : (i) Finance Cost	7,577	9,715	860'11	27,554	31,859	42,588
Add: (ii) Other un-allocable income, (net of	63	480	301	740	1,169	160,1
expenditure) Add. /ww.commismal.tem.(Dafer Note 3)		(109)		(109)		16,435
Profit / (Loss) before tax	15,530	3,844	14,564	782	40,680	68,236
3. Capital employed						
Segment assets-Segment liabilities						
a) Healthcare Services *						500 25 0
Segment Assets	6,67,063	6,95,243			404'/R'9	0,10,903
Segment Liabilities	(1,57,736)	(1,58,378)	(1,54,217)	(95/,/2,1)	(017'+c'r)	067 (00'T)
b) Retail Pharmacy					1 54 240	2.05.500
Segment Assets	•		(1.04.578)		(1,04,578)	(1,12,755)
c) Pharmacy Distribution Commont Accede	87.900	74,565	ž	87,900	(1)	3
Segment Liabilities	(33,222)		Ĩ	(33,222)	•	ĸ
d) Unalfocated					010 00 .	070 tu t
Segment Assets	1,44,905	1,42,047	1,39,840	(3.15.577)	(3,82,151)	
Segment Liabilities	ESS.EP.E					3,98,855
* Includes Capital employed in various hospital						
projects under construction	27,843	25,460	47,232	27,843	47,232	22,653

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Aurus Keddy Suneeta Reddy Managing Director

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#### NOTES:

- 1. The unaudited standalone financial results of Apollo Hospitals Enterprise Limited ("the Company") for the three and nine months ended December 31, 2020 have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their meetings held on February 11, 2021 and February 12, 2021 respectively and have been subjected to limited review by the statutory auditors.
- 2. The Company completed a Qualified Institutional Equity placement in January 2021, allotting an additional 46,59,498 equity shares at a price of Rs 2,511 per share (face value Rs 5/- each) aggregating to a sum of Rs 116,999.99 lakhs pursuant to the approval accorded by the members through Postal Ballot to raise equity proceeds upto a sum of Rs 150,000 lakhs.
- The Scheme of Arrangement ('the Scheme') for transfer of front-end retail pharmacy business included in the standalone pharmacy segment ('Divestment Business') to Apollo Pharmacies Limited ('APL' or 'Transferee Company'), a wholly owned subsidiary of Apollo Medicals Private Limited ('AMPL') was effective September 1, 2020 ("the effective date").

Consequently, retail pharmacy segment as presented in these financial results, include transactions of the divestment business till the effective date. Post the disposal of the divestment business, the Company has identified Pharmacy Distribution as a new segment with effect from September 1, 2020. The Company thereafter has identified Heathcare and Pharmacy Distribution as its operating and reportable segments. Healthcare segment represents hospitals and hospital based pharmacies. Pharmacy distribution segment represents the business of procurement and distribution of pharmaceutical, fast moving consumer goods (FMCG) and private label products.

The figures for the three and nine months ended December 31, 2020 are not comparable with the figures for the preceding three months ended September 30, 2020, corresponding three months ended December 31, 2019 and the year to date figures for the previous period ended December 31, 2019.

- 4. On 7<sup>th</sup> January 2021, the Company completed the acquisition of an 1% additional stake in Medics International Lifesciences Limited ("Medics") which runs a 330 bedded hospital in Lucknow. Consequently, Medics will become a subsidiary of the Company with effect from the date of acquisition and no adjustment for the same has been considered in the results for the current period.
- 5. The proposed acquisition of an additional 50% stake in Apollo Gleneagles Hospital Ltd, Kolkata is yet to be completed pending closure of certain formalities. Consequent to the execution of the Share Purchase Agreement between the Company, Gleneagles Development Pte Ltd and Apollo Gleneagles Hospital Limited, the Company has executed a Second Amendment Agreement extending the Long Stop Date to 28<sup>th</sup> February, 2021 for consummating the transaction. No effect of this acquisition has therefore been given in these financial results.



FOR APOLLO HOSPITALS ENTERPRISE LTD.

Suneeta Ready Managing Director

- 6. The Board of Directors through a circular resolution, approved the revised proposal in compliance with Section 233 of the Companies Act, 2013 to proceed with an application to the Regional Director, Southern Region, Ministry of Corporate Affairs for approving the Scheme of Merger of the following wholly owned subsidiary companies with the Company, subject to completion of necessary formalities and obtaining requisite approvals instead of filing applications with NCLT seeking dispensation of convening shareholders / creditors meetings of the Company:
  - Apollo Home Healthcare (India) Limited and
  - o Western Hospitals Corporation Private Limited
- 7. The Management has considered the possible effects if any that may result from the pandemic relating to COVID-19 on recoverability of receivables, Property, plant & equipment including Capital work in progress and certain investments. The Company has considered internal and external information up to the date of approval of these financial results. Based on the current indicators of future economic conditions, the Company expects to recover the carrying amount of these assets. The actual outcome of these assumptions and estimates may vary in future due to the impact of the pandemic. The Company will continue to monitor any material changes to future economic conditions and the consequent impact on its business, if any, and any significant impact of these changes would be recognized in the financial results as and when these material changes to economic conditions arise.
- 8. The listed non-convertible debentures of the Company aggregating to Rs. 20,000 lakhs as at December 31, 2020 are secured by way of a charge of the Company's properties and the asset cover thereof exceeds hundred percent of the principal amount of the said debentures.
- The aforesaid financial results are also available on the Company's website (www.apollohospitals.com).

For APOLLO HOSPITALS ENTERPRISE LIMITED

Place: Chennai Date: February 12, 2021 Dr. Prathap C Reddy Executive Chairman



For APOLLO HOSPITALS ENTERPRISE LTD.

Chartered Accountants Prestige Trade Tower, Level 19 46, Palace Road, High Grounds Bengaluru – 560 001 Karnataka, India

Tel: +91 80 6188 6000 Fax: +91 80 6188 6011

# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

#### TO THE BOARD OF DIRECTORS OF APOLLO HOSPITALS ENTERPRISE LIMITED

- We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of APOLLO HOSPITALS ENTERPRISE LIMITED LIMITED ("the Company"), for the three and nine months ended December 31, 2020 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Regd. Office: Indiabulis Finance Centre, Tower 3, 27\* - 32\* Abor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India. (LLP Identification No. AAB-8737)

5. We draw your attention to Note 7 to the financial results, which describes Management's assessment of the impact of COVID -19 pandemic on significant uncertainties involved in developing some of the estimates involved in preparation of the financial results including recoverability of receivables, Property, plant & equipment including Capital work in progress and certain investments. Based on information available as of this date, Management believes that no further adjustments are required to the financial results. However, in view of the highly uncertain economic environment, a definitive assessment of the impact is highly dependent upon circumstances as they evolve in future and the actual results may differ from those estimated as at the date of approval of these financial results.

Our conclusion on the Statement is not modified in respect of this matter.

#### For DELOITTE HASKINS & SELLS LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

> VIKAS BAGARIA Digitally signed by VIKAS BAGARIA Date: 2021.02.12 12:15:12 +05'30'

Vikas Bagaria Partner (Membership No. 060408)

Place: Bengaluru Date: February 12, 2021 Apollo Hospitals Enterprise Limited Corporate Identity Number : L85110TN1979PLC008035 Regd. Office : No. 19 Blahop Gardens, Raja Annamalaipuram, Chennal - 28, Tamli Nadu Tel No. 44-28290956 , Fax+ 91-44-282 90956, Email : Investor.reiations@apollohospitals.com Website: www.apollohospitals.com

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Statement of linaudited Consolidated Financial Results for the three and nine months ended December 31, 2020

	Preceeding three months ended 30/09/2020 Unaudited	Corresponding	Year to date	Year to date	Previous year
Nue from Operations     Unaudited     Unaudited       Income     2,75,984       Income     2,75,984       Corne (a + b)     276534 *       S50     275,356       of Materials Consumed     45,894       in Materials Consumed     1,03,356       asses of Stock-in-Trade     55,035       asses of Stock-in-trade     53,035       over Benefits Expense     53,035       coets     103,356       coets     103,356       coets     103,356       coets     53,035       coets     10,037       coets     12,502       coets     12,502	Unaudited	11168 months ended 31/12/2019	figures for current period ended 31/12/2020	figures for previous period ended 31/12/2019	ended 31/03/2020
nue from Operations     2,75,984       Income     2,75,984       S50     550       S50     550       S50     35,356       S50     1,03,356       S50     35,235       S50     35,525       S50     35,525       S50     35,525       S50     35,525       S50     35,525       S50     35,525       S50     35,505       S50     35,505       S50     53,505       S50     53,505       S50     53,505       S50     53,505       S50     53,505       S50     50,505       S50     53,505       S50     50,505       S50     53,505       S3,505     50,505		Unaudited	Unaudited	Unaudited	Audited
ncome (a + b) 276534 * 500 276534 * 76534 * 76534 * 1,03,356 1,03,356 1,03,356 1,03,356 1,03,356 1,03,356 1,03,356 1,03,356 1,0,057 1,	2,76,072	2,91,174	7,69,206	8,32,437 2,302	11,24,680 2.697
Materials Consumed ses of Stock-in-Trade is in inventories of stock-in-trade ee Benefits Expense a Costs a costs 25,005 32,006 53,066	2,77,204	2,92,140	7,71,660	8,34,739	11.27.377
1,03,356 0ck-in-trade 1596 35,235 10,097 12,502 an expense 53,066	50 CV	46 850	1 16 836	1.36.821	1,80,923
e 35,235 10,097 12,502 53,066	1 05.797	98.246	3.16,474	2,75,261	3,79,667
35,235 10,097 12,502 53,066	1,457	(3,381)		(6,303)	(10,703)
10,097 12,502 53,066	41,157	47,536		1,37,742	1,85,292
12,502 53,066	12,230	13,743	35,066	39,754	112,55
53,066	34,945	15,731	43,465	45,583	204°19 222 DE 2
	54,422	58,921	5/4/4/3	+CT'T/1	
2.59.554	2.73.263	2,77,646	7,75,178	7,97,052	10,81,197
efore share of profit in associates / joint ventures	3,941	14,494	(3,518)	37,687	46,180
	(926)	36	(1,635)	(352)	(311)
	3.015	14.530	(5,153)	37,335	45,869
	3 5.43	,	3.544		19,830
b Exceptional item (item (item 2) 2 briefle / it need before hav (5) + (6)	6,560	14,530	(1,609)	37,335	55,699
	(1.750)	6.046	(444)	18,262	12,720
4	2 410	(111)	2,147		664.6
Defered 13X**	5,899	8,995	(3,312)	22,220	43,180



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Suneeta Reddy Managing Director

Apollo Hospitals Enterprise Limited Corporate Identity Number : L85110TN1979Pt.C008035 Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28, Tamil Nadu Tel No. 44-28290956 , Fax+ 91-44-282 90956, Email : investor.relations@apol!ohospitals.com Website: www.apollohospitals.com

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Statement of Unaudited Consolidated Financial Results for the three and nine months ended December 31, 2020

Particulars	Three months ended	Preceeding three months ended	Corresponding Three months	Year to date figures for current	Year to date figures for	Previous year ended
	1717 /TC	0707 /50 /05	31/12/2019	31/12/2020	previous periou ended 31/12/2019	0707 /ch /te
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<ol> <li>Other Comprehensive Income / (Expense) items that will not be reclassified to profit or Loss Remastructure of Income / Income / and Annual manuficular</li> </ol>	16.77	(#CD)		(400)	(642)	(3C F)
Equipments through other comprehensive income				1201		(11)
Total Other Combrehensive Income/ (Exnerse)	(31)	188	122	887	12021	(19)
11 Total Comprehensive Income / (Expense) for the period (after tax )	13,384	5,549	8,900	(3,848)	21,716	43,120
Profit / (toss) for the period attributable to: Owners of the parent Non-controlling interest	13.043 371	6,027 (129)	9,214 (219)	(1,749) (1,563)	23,558 (1,338)	45,494 (2,314)
Other Comprehensive Income/ (Expense) for the period attributable to: Owners of the parent Non-controlling interest	(44) 13	(361)	(97) 3	(561)	(311) (193)	(56) (4)
Total Comprehensive Income / (Expense) for the period attributable to: Owners of the parent Non-controlling interest	13,000	5,665 (118)	9,117 (217)	(2,310) (1,538)	23,247 (1,530)	45,438 (2,318)
12 Pard-up equity share capital (Face value Rs.5/- per share) Reserves (excluding Revaluation Reserves)						6,956 3,26,209
13 Earnings per equity share of Rs.5/- each Basic and Diluted EPS before extraordinary items for the period (Rs.) Basic and Diluted EPS after extraordinary items for the period (Rs.)	83 85 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	* 10. 14 10. 10 10. 10 10 10 10 10 10 10 10 10 10 10 10 10 1	* 6.62 * 6.62	*(1.26) *(1.26)	*16.93	32.70 32.70
*Not annualised						

ot annualised

\*\* Current tax and Deferred Tax expense for the three and nine months ended December 31, 2020 includes tax of prior year amounting to Rs.1,550 lakhs



FOI APOLLY HOSPITALS ENTERPRISE LTD. Unstineeta Reddy Managing Director

Apolio Hospitais Enterprise Limited Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai-28, Tamil Nadu

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Consolidated Segment wise Revenue, Results, Segment Assets and Segment Liabilities

(Rs. In Lakhs)

Particulars	ended 31/12/2020	three months ended 30/09/2020	Corresponding Three months ended 31/12/2019	figures for figures for current period ended 31/12/2020	figures for figures for previous period anded 31/12/2019	ended 31/03/2020
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	196 44 1	1 24 37D	1 40 7RF	3 48 077	4 34 913	5.75.036
	1,444,1	00 020	1 23 261	2.76.984	3 46 211	4,82,064
D) Recall Franciacy	10 733	17 157	18 537	47.127		69,636
	101	102	111	310		438
g) Uiners c) Dharmaorr Distribution	112 629	36.118		1,48,747		
SUB - TOTAL	2,76,749	2,76,712	2,91,695	7,71,245	8,34,355	11,27,174
annand Rauanna	764	640	521	2.039	1,918	2,494
Income from Operations	2,75,984	2,76,072	2,91,174	7,69,206	8,32,437	11,24,680
2. Segment Results						
a) Healthcare Services	18,867	6,404				10,244
b) Retail Pharmacv	1	6,729	7,519		20	29,017
c) Clinics	283	13	(9)	(1,843)	(1,525)	(2,186)
d) Others	(06)	(99)	(36)		) (246)	(315)
e) Pharmacy Distribution	7,153	1,958	4	9,111		
SUB - TOTAL	26,527	15,038	27,271	29,094	76,139	96,760
Less : (i) Finance Cost	10,097	12,230	13,743	35,066	39,754	53,277
Add: (ii) Other un-allocable income, (net of	550	1.132	996	2,454	2,302	2,697
expenditure)	C		*	3,544	a	19,830
	16 080		14,494	26	37,687	66,010



For APOLI DHOSPITALS ENTERPRISE JTD Suneeta Reddy Managing Director

Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai-28, Tamil Nadu

Apollo Hospitals Enterprise Limited

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Consolidated Segment wise Revenue, Results, Segment Assets and Segment Liabilities

						(Rs. in Lakhs)
	Three months ended	Preceeding three months	Corresponding Three months	Year to date figures for	Year to date figures for	Previous year ended
Particulars	31/12/2020	ended 30/09/2020	ended 31/12/2019	current period ended 31/12/2020	previous period ended 31/12/2019	31/03/2020
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
3. Capital employed						
a) Healthcare Services * Segment Assets	7 58 961	7 88 106	7 73 529	7 58 961	7 73 520	7 60 180
Segment Liabilities	(2,44,539)	(2,38,831)	(2,31,958)	(2,44,539)	(2,31,958)	(2,28,645)
b) Retail Pharmacy			076 70 7			0 05 EÂN
Segment Liabilities			(1,04,578)	1	(1,04,578)	(1,12,755)
c) Clinics						
Segment Assets	96,425	81,680	82,435	96,425	82,435	82,317
Segment Liabilities	(68,051)	(64,616)	(60,261)	(68,051)	(60.261)	(63,665)
d) Others						
Segment Assets	4,670	4,708	4,790	4,670	4,790	4,774
Segment Liabilties	(1,998)	(1,958)	(1,818)	(1,998)	(1.818)	(1,948)
e) Pharmacy Distribution						
Segment Assets	87,900	74,565	ŝ	87,900	5061	98
Segment Liabilities	(33,222)	(27,451)	ı	(33,222)	æ	8
f) Unallocated						
Segment Assets	81,004	81,874	86,979	81,004	86,979	81.078
Segment Liabities	(3,50,723)	(3,84,507)	(4,29,016)	(3,50,723)	(4,29,016)	(3,92,895)
Total	3,30,427	3,13,571	3, 14, 342	3,30,427	3,14,342	3,33,941
* Includes Capital employed in various hospital projects under construction	23,164	26,558	47,650	23,164	47,650	23,561



For APOLI O HOSPITALS ENTERPRISE LTD. Suneeta Reody Managing Director

#### NOTES:

- The unaudited consolidated financial results of Apollo Hospitals Enterprise Limited ("the Group") and its subsidiaries (referred to as "Group") and its share of profit/loss of its associates and joint ventures, for the three and nine months ended December 31, 2020 have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their meetings held on February 11, 2021 and February 12, 2021, respectively and have been subjected to limited review by the statutory auditors.
- 2. The Company completed a Qualified Institutional Equity placement in January 2021, allotting an additional 46,59,498 equity shares at a price of Rs 2,511 per share (face value Rs 5/- each) aggregating to a sum of Rs 116,999.99 lakhs pursuant to the approval accorded by the members through Postal Ballot to raise equity proceeds upto a sum of Rs 150,000 lakhs.
- 3. The Scheme of Arrangement ('the Scheme') for transfer of front-end retail pharmacy business included in the standalone pharmacy segment ('divestment business') to Apollo Pharmacies Limited ('APL' or 'Transferee Company'), a wholly owned subsidiary of Apollo Medicals Private Limited ('AMPL') for an overall cash consideration of Rs.52,780 lakhs was approved by the National Company Law Tribunal vide their Order dated August 3, 2020.

Pursuant to the Scheme becoming effective, the Company invested Rs.3,650 lakhs and its ownership interest in AMPL changed to 25.50%, resulting in loss of control with effect from September 1, 2020. Net gain associated with the loss of control of Rs. 3,544 lakhs has been included under Exceptional items..

Retail pharmacy segment as presented in these financial results, include transactions of the divestment business till the effective date. Post the disposal of the divestment business, the Company has identified Pharmacy Distribution as a new segment with effect from September 1, 2020. The Company thereafter has identified Healthcare, Pharmacy Distribution, Clinics and others as its operating and reportable segments. Healthcare segment represents hospitals and hospital based pharmacies. Pharmacy distribution segment represents the business of procurement and distribution of pharmaceutical, fast moving consumer goods (FMCG) and private label products. Clinics segment includes clinics and diagnostics and Others segment includes revenue, assets and liabilities of components not engaged in any of the above segments.

The figures for the three and nine months ended December 31, 2020 are not comparable with the figures for the preceding three months ended September 30, 2020, corresponding three months ended December 31, 2019 and the year to date figures for the previous period ended December 31, 2019.

4. On 7<sup>th</sup> January 2021, the Company completed the acquisition of an 1% additional stake in Medics International Lifesciences Limited ("Medics") which runs a 330 bedded hospital in Lucknow. Consequently, Medics will become a subsidiary of the Company with effect from the date of acquisition and no adjustment for the same has been considered in the results for the current period.



FOR APOLLO HOSPITATI ENTERN ISE LTD.

Suneeta Reddy Managing Director

- 5. The proposed acquisition of an additional 50% stake in Apollo Gleneagles Hospital Ltd, Kolkata is yet to be completed pending closure of certain formalities. Consequent to the execution of the Share Purchase Agreement between the Company, Gleneagles Development Pte Ltd and Apollo Gleneagles Hospital Limited, the Company has executed a Second Amendment Agreement extending the Long Stop Date to 28<sup>th</sup> February, 2021 for consummating the transaction. No effect of this acquisition has therefore been given in these financial results.
- 6. The Board of Directors through a circular resolution, approved the revised proposal in compliance with Section 233 of the Companies Act, 2013 to proceed with an application to the Regional Director, Southern Region, Ministry of Corporate Affairs for approving the Scheme of Merger of the following wholly owned subsidiary companies with the Company, subject to completion of necessary formalities and obtaining requisite approvals instead of filing applications with NCLT seeking dispensation of convening shareholders / creditors meetings of the Company:
  - Apollo Home Healthcare (India) Limited and
  - Western Hospitals Corporation Private Limited
- 7. The Management has considered the possible effects if any that may result from the pandemic relating to COVID-19 on recoverability of receivables, Property, plant & equipment including Capital work in progress and certain investments. The Group has considered internal and external information up to the date of approval of these financial results. Based on the current indicators of future economic conditions, the Group expects to recover the carrying amount of these assets. The actual outcome of these assumptions and estimates may vary in future due to the impact of the pandemic. The Group will continue to monitor any material changes to future economic conditions and the consequent impact on its business, if any, and any significant impact of these changes would be recognized in the financial results as and when these material changes to economic conditions arise.
- 8. The proceedings initiated against Imperial Hospitals and Research Centre Limited, a subsidiary company, by the Government of Karnataka alleging, non-compliance of certain conditions associated with the allotment of land, has been stayed by the Honourable High Court of Karnataka on April 27, 2018. Based on legal opinion, the management is of the opinion that it has adequate grounds to demonstrate compliance with applicable conditions and therefore the proceedings are not sustainable. There have been no further developments during this quarter.
- The listed non-convertible debentures of the Company aggregating to Rs. 20,000 lakhs as at December 31, 2020 are secured by way of a charge of the Company's properties and the asset cover thereof exceeds hundred percent of the principal amount of the said debentures.
- 10. The aforesaid financial results are also available on the Company's website (www.apollohospitals.com).

For APOLLO HOSPITALS ENTERPRISE LIMITED

Place: Chennai Date: February 12, 2021 Dr. Prathap C Reddy Executive Chairman



For APOLYO HOSPITALS ENTERPRISE LTD.

Suneeta Reday Managing Director

Chartered Accountants Prestige Trade Tower, Level 19 46, Palace Road, High Grounds Bengaluru – 560 001 Karnataka, India

Tel: +91 80 6188 6000 Fax: +91 80 6188 6011

# INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

#### TO THE BOARD OF DIRECTORS OF APOLLO HOSPITALS ENTERPRISE LIMITED

- We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **APOLLO HOSPITALS ENTERPRISE LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net loss after tax and total comprehensive loss (net) of its associates and joint ventures for the three months ended December 31, 2020 and its share of net profit after tax and total comprehensive income for the nine months ended December 31, 2020 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

Regd. Office: Indiabulls Finance Centre, Tower 3, 27\* - 32" Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai - 400 013, Maharashtra, India. (LLP Identification No. AAB-8737)

4.	The Statement	includes t	the	results	of	the	following	entities:
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Name of the Company	Relationship
Apollo Hospitals Enterprise Limited	Parent
Apollo Home Healthcare (India) Limited	Subsidiary
Apollo Home Healthcare Limited	Subsidiary
AB Medical Centres Limited	Subsidiary
Samudra Health Care Enterprises Limited	Subsidiary
Imperial Hospitals & Research Centre Limited	Subsidiary
Apollo Hospitals (UK) Limited	Subsidiary
Apollo Health and Lifestyle Limited (AHLL)	Subsidiary
Alliance Dental Care Limited	Subsidiary of AHLL
Apollo Dialysis Private Limited	Subsidiary of AHLL
Apollo Sugar Clinics Limited	Subsidiary of AHLL
Apollo Speciality Hospitals Private Limited	Subsidiary of AHLL
AHLL Diagnostics Limited	Subsidiary of AHLL
AHLL Risk Management Private Limited	Subsidiary of AHLL
Apollo Bangalore Cradle Limited	Stepdown Subsidiary of AHLL
Kshema Healthcare Private Limited	Stepdown Subsidiary of AHLL
Surya Fertility Center Private Limited	Stepdown Subsidiary of AHLL
Apollo Nellore Hospital Limited	Subsidiary
Sapein Bio-sciences Private Limited	Subsidiary
Apollo Hospitals International Limited (AHIL)	Subsidiary
Apollo-Amrish Oncology Services Private	Associate of AHIL
Limited	
Apollo CVHF Limited	Subsidiary of AHIL
Western Hospitals Corporation Limited	Subsidiary
Apollo Lavasa Health Corporation Limited	Subsidiary
Apollo Rajshree Hospital private Limited	Subsidiary
Future Parking Private Limited	Subsidiary
Total Health	Subsidiary
Apollo Hospitals Singapore Pte Limited	Subsidiary
Assam Hospitals Limited	Subsidiary
Apollo Medical Private Limited (AMPL)	Associate
Apollo Pharmacy Limited	Subsidiary of AMPL
Apollo Gleneagles Hospitals Limited	Joint venture
Apollo Gleneagles PET-CT private Limited	Joint venture
ApoKos Rehab Private limited	Joint venture
Medics International Lifesciences Limited	Joint Venture
Family Health Plan Insurance (TPA) Limited	Associate
Indraprastha Medical Corporation Limited	Associate
Stemcyte India Therapeutics Private Limited	Associate

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 8 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard

and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. We draw attention to Note 8 to the Statement in respect of proceedings initiated against the company's subsidiary, Imperial Hospital & Research Centre Limited, by the Government of Karnataka, as reported by the other auditors of the said subsidiary company.

Our conclusion on the Statement is not modified in respect of this matter.

7. We draw your attention to Note 7 to the Statement, which describes Management's assessment of the impact of COVID -19 pandemic on significant uncertainties involved in developing some of the estimates involved in preparation of the financial results including recoverability of receivables, Property, plant & equipment including Capital work in progress and certain investments. Based on information available as of this date, Management believes that no further adjustments are required to the financial results. However, in view of the highly uncertain economic environment, a definitive assessment of the impact is highly dependent upon circumstances as they evolve in future and the actual results may differ from those estimated as at the date of approval of these financial results.

Our conclusion on the Statement is not modified in respect of this matter

8. We did not review the interim financial results of 20 subsidiaries included in the consolidated unaudited financial results, whose interim financial results reflect total revenues of Rs. 23,874 lakhs and Rs. 59,739 lakhs for the guarter and nine months ended December 31, 2020 respectively, total net profit after tax of Rs. 2,056 lakhs and Rs. 1,288 lakhs for the quarter and nine months ended December 31, 2020 respectively and total comprehensive income (net) of Rs. 2,094 lakhs and Rs. 1,370 lakhs for the quarter and nine months ended December 31, 2020 respectively, as considered in the Statement. The consolidated unaudited financial results also includes the Group's share of net profit after tax of Rs. 803 lakhs and Rs. 105 lakhs for the quarter and nine months ended December 31, 2020 respectively and Group's share of total comprehensive income (net) of Rs. 801 lakhs and Rs. 143 lakhs for the quarter and nine months ended December 31, 2020 respectively, as considered in the Statement, in respect of 1 joint ventures and 5 associates (including 1 subsidiary of an associate), whose interim financial results have not been reviewed by us. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, joint ventures and associates, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of this matter.

9. The consolidated unaudited financial results includes the interim financial information of 5 subsidiaries which have not been reviewed by their auditors, whose interim financial information reflect total revenue of Rs. 91 lakhs and Rs. 91 lakhs for the quarter and nine months ended December 31, 2020 respectively, total net loss after tax of Rs. 55 lakhs and Rs. 82 lakhs for the guarter and nine months ended December 31, 2020 respectively and total comprehensive loss (net) of Rs. 55 lakhs and Rs. 82 lakhs for the quarter and nine months ended December 31, 2020 respectively, as considered in the Statement. The consolidated unaudited financial results also includes the Group's share of net loss after tax of Rs. 28 lakhs and Rs. 178 lakhs for the quarter and nine months ended December 31, 2020 respectively and total comprehensive loss (net) of Rs. 28 lakhs and Rs. 178 lakhs for the guarter and nine months months ended December 31, 2020 respectively, as considered in the Statement, in respect of 2 joint venture and 1 associates, based on its interim financial information which have not been reviewed by their auditors. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial information certified by the Management.

#### For DELOITTE HASKINS & SELLS LLP Chartered Accountants

(Firm's Registration No. 117366W/W-100018)

VIKAS Digitally signed by VIKAS BAGARIA BAGARIA Date: 2021.02.12 14:34:30 +05'30'

#### Vikas Bagaria

Partner (Membership No. 060408) (UDIN: 21060408AAAAAR3774)

Place: Bengaluru Date: February 12, 2021