

10<sup>th</sup> August 2012

The Secretary, Bombay Stock Exchange Ltd (BSE) Phiroze Jheejheebhoy Towers, Dalal Street, Mumbai - 400 001. Scrip Code - 508869 ISIN INE437A01024

The Secretary, National Stock Exchange, Exchange Plaza, 5th Floor Plot No.C/1, 'G' Block Bandra - Kurla Complex Bandra (E) Mumbai - 400 051. Scrip Code - POLLOHOSP ISIN INE437A01024

The Manager The National Stock Exchange, Wholesale Debt Market Exchange Plaza, 5th Floor Plot No.C/1, 'G' Block Bandra - Kurla Complex Bandra (E) Mumbai - 400 051. ISIN INE437A07062 & INE437A07070

Dear Sir,

## Sub: - Board Meeting held on 10th August 2012

Further to our letter dated 20th July 2012, we wish to inform that the Board of Directors at its meeting held on 10th August 2012 has approved the Unaudited financial results for the quarter ended 30<sup>th</sup> June 2012 as per annexure enclosed. Copy of the Limited Review Report on the above results submitted by the Statutory Auditors of the Company is also enclosed.

Kindly take note of the same in your records.

Thanking you,

Yours faithfully, For APOLLO HOSPITALS ENTERPRISE LIMITED

S.M. KRISHNAN

GENERAL MANAGER - PROJECT FINANCE

AND COMPANY SECRETARY

CC: The Secretary, Luxembourg Stock Exchange, B.P. 165, L-2011 Luxembourg.

Securities and Exchange Commission Division of Corporation Finance Office of International Corporate Finance 450 Fifth Street, N.W. Washington, D.C. 20549-0302

Ref: ISIN US0376081065 - Rule 144a GDR ISIN US0376082055 - Reg. S GDR

File No. 82-34893

IS/ISO 9001:2000

General Office: "Ali Towers", IIIrd Floor, #55, Greams Road, Chennai - 600 006. Tel: 044 - 28290956, 28293896, 2829 3333

### **Apollo Hospitals Enterprise Limited**

Regd. Office: No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28

Statement of Standalone Unaudited Financial Results for the Quarter Ended 30th June 2012

			Year Ended		
Sno	Particulars	30.06.2012	31.03.2012	30.06.2011	31.03.2012
		Reviewed	Audited	Reviewed	Audited
1	Incorme from Operations				
	(a)Net Sales/Income from Operations	77739	74456	64101	28000
	(b) Other Operating Income	2.0	-		
- 1	Total Income (a+b)	77739	74456	64101	28000
2	Expenditure				
	(a) Cost of material consumed	22302	20326	19675	7846
	(b ) Purchase of stock-in-trade	19851	18569	15172	6898
	(c) Changes in inventories of finished goods,	(2179)	(647)	(1033)	(190
	work-in-progress and stock-in-trade	(21/3)	(047)	(1033)	(190
	(d) Employee benefit expense	12574	11422	9621	4285
	(e) Depreciation & amortisation expense	2511	2408	1996	911
	(f) Other expenditure	10750	11485	9074	3987
	(g) Selling and Distribution Expenses	1402	1298	1006	529
	Total Expenditure	67211	64861	55511	24268
3	Profit from Operations before Other Income, Finance Cost & Exceptional items (1-2)	10528	9595	8590	3732
4	Other Income	407	646	465	278
5	Profit from ordinary activities before finance cost & Exceptional items ( 3+4)	10935	10241	9055	4011
6	Finance Costs	1367	1549	1467	636
7	Profit from oridinary activities after finance costs but before	9568	8692	7588	3375
8	Exceptional items (5 - 6) Exceptional Items				
0		-	•	-	-2-1
9	Profit (+) / Loss (-) from Ordinary Activities before tax (7 + 8)	9568	8692	7588	3375
10	Tax expense				
	Net Current Tax	1236	693	2122	435
	Deferred	1358	2067	339	629
11	Net Profit (+) / Loss (-) from Ordinary Activities after tax (9 - 10)	6974	5932	5127	2309
12	Extraordinary item			-	
13	Net Profit (+) / Loss (-) for the period (11-12)	6974	5932	5127	2309
14	Paid-up equity share capital (Face value Rs.5/- per share)	6792	6723	6236	672
15	Reserves excluding Revaluation Reserves as per balance sheet of	All Market Marke		22463	
16	Paid up Debt Capital	20000	20000	10000	2000
17	Earnings Per Share Before Extraordinary Item (Rs. 5/- of each)				
	Basic (NS. 37 of Cach)	*5.17	*4.41	*4.11	17.7
	Diluted	*5.01	*4.28	*3.88	17.1
	After Extraordinary Item (Rs. 5/- of each)	2000		2000	40%
	Basic	*5.17	*4.41	*4.11	17.7
	Diluted	*5.01	*4.28	*3.88	17.1
18	Debt Equity Ratio (DER) (Times)	0.24	0.26	0.40	0.2
19	Debt Service Coverage Ratio (DSCR) (Times)	3.46	3.23	2.54	2.6
20	Interest Service Coverage Ratio (ISCR) (Times)	9.71	7.88	6.73	7.4
211	Interest Service Coverage Ratio (ISCR) (Times)	3:71	7.00	0./3	7.9

21 Debenture Redemption Reserve
\* Not Annualised

(i) DER - Loan funds/Networth

(ii) DSCR = Profit Before Interest & Depreciation and after Tax /(interest on loans + long term debt obligations paid during the period)

1700

A	Particulars of Shareholding :				
1	Total Public Shareholding (a) Number of Shares	86041151	84599532	81196472	84599532
	(b) Percentage of Shareholding	63.34%	62.91%	65.11%	62.91%
2	Promoters and Promoter Group Shareholding				
	a) Pledged/Encumbered No. of Shares	16157172	22440172	24440172	22440172
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	36.30%	50.41%	58.96%	50.41%
	Percentage of shares (as a % of the total share capital of the company)	11.89%	16.69%	19.60%	16.69%
	b) Non-Encumbered No. of Shares	28354445	22071445	17011266	22071445
	Percentage of shares (as a % of the total shareholding of promoter and promoter group)	63.70%	49.59%	41.04%	49.59%
	Percentage of shares (as a % of the total share capital of the company)	20.87%	16.41%	13.64%	16.41%
В	Investor Complaints	Quarter Ended 30th June 2012			
	Pending at the beginning of the quarter	Nil			
	Received during the quarter	22			
	Disposed off during the quarter	22			
	Remaining unresolved at the end of the quarter	Nil			

FOR APOLLO HOSPITALS ENTERPRISE LIMITED

SUNEETA REDDY

### Apollo Hospitals Enterprise Limited

Regd. Office: No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28

Segment Reporting under Clause 41 of the Listing Agreement with Stock Exchange for the Quarter Ended 30th June 2012

(Rs.in Lakhs)

		Quarter Ended			
Particulars	30.06.2012	31.03.2012	30.06.2011	31.03.2012	
	Reviewed	Audited	Reviewed	Audited	
1.Segment Revenue ( Net Sales /					
Income from each segment)	1				
a) Healthcare Services	52990	50701	45142	19401	
b) Pharmacy	24766	23772	18976	86058	
c) Others	407	646	465	278	
TOTAL	78163	75119	64583	282858	
Less : Intersegmental Revenue	17	17	17	66	
Net Sales / Income from Operations	78146	75102	64566	282792	
2. Segment Results (profit (+) / loss (-)					
before Tax and Interest from each segme	ent)				
a) Healthcare Services	10149	9232	8561	36546	
b) Pharmacy	379	363	29	781	
c) Others	407	646	465	2785	
TOTAL	10935	10241	9055	40112	
Less:(i) Interest (Net)	1367	1549	1467	6360	
(ii) Other unallocable expenditure net of					
in-allocable income			-		
Profit Before Tax	9568	8692	7588	33752	
3. Capital Employed					
( Segment Assets-Segment Liabilities )					
a) Healthcare Services *	242006	225206	203791	225206	
b) Pharmacy	28434	27158	22487	27158	
c) Others	35660	44568	28944	44568	
TOTAL	306100	296932	255222	296932	
includes capital employed in various	300100	270702	200222	250502	

- 1) The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 10th August 2012.
- 2) During the quarter, the company has allotted 13,81,619 equity shares of face value of Rs.5/- each to International Finance Corporation, Washingtion at a price of Rs. 302.50 per share (including a premium of Rs.297.50 per share ) upon conversion of balance FCCB loan amount of USD 7.5 million. Consequent to the allotment, the paid up equity share capital increased to Rs.6792.41 lakhs from Rs. 6723.33 lakhs
- 3) Outstanding Global Depositary Receipts (GDRs) as on 30th June 2012 were 5,295,469 constituting 3.90% of the total no. of shares of the company
- Previous quarter/period's figures have been regrouped/rearranged wherever necessary to conform to the requirements of revised Schedule VI of the Companies Act, 1956.

for APOLLO HOSPITALS ENTERPRISE LIMITED

Place: Chennai

Date: 10th August 2012

DR. PRATHAP C REDDY

**Executive Chairman** 

FOR APOLLO HOSPITALS ENTERPRISE LIMITED

Joint Managing Director

C.N. RAMACHANDRAN
B.Com., F.C.A., A.T.I.I.(Lond.)
V.C. KRISHNAN
M.A.(Eco), F.C.A., M.B.A., (U.S.A.)
C.N. SRINIVASAN
B.Com., F.C.A., M.B.I.M.(Lond.)
CHELLA K.SRINIVASAN
B.Com., F.C.A.
R.M. NARARYANAN
M.Com., F.C.A., P.G.D.M.

B.Com., F.C.A., D.I.S.A. (I.C.A.)

# MESSRS. S. VISWANATHAN

CHARTERED ACCOUNTANTS 17, Bishop Wallers Avenue (West) Mylapore, Chennai - 600 004.

### BRANCHES:

27/34, 2nd Floor, Nandidurg Road, Jayamahal Extension, Bangalore - 560 046. Tel.: 0-80-23530535

50, Fifty Feet Road, Krishnaswamy Nagar, Ramanathapuram, Coimbatore - 641 045. Tel : 94-422-4367065

Phone: 91-44-24991147

24994423 24994510

Fax: 91-44-24994510 E-mail: sviswa@eth.net Website: www.sviswanathan.com

# To Board of Directors of Apollo Hospitals Enterprise Limited

We have reviewed the accompanying statement of unaudited financial results of Apollo Hospitals Enterprise Limited for the quarter ended on 30.06.2012 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors/ committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Equity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For M/s S Viswanathan Chartered Accountants Firm Regn No.: 004770S

V C Krishnan

Partner

Membership No.:022167

Place: Chennai Date: 10.08.2012