## **APOLLO HOSPITALS ENTERPRISE LIMITED**

Apollo HOSPITALS TOUCHING LIVES

CIN: L85110TN1979PLC008035

14th February 2017

The Secretary,
Bombay Stock Exchange Ltd (BSE)
Phiroze Jheejheebhoy Towers,
Dalal Street,
Mumbai - 400 001.
Scrip Code - 508869
ISIN INE437A01024

The Secretary,
National Stock Exchange,
Exchange Plaza, 5th Floor
Plot No.C/1, 'G' Block
Bandra – Kurla Complex
Bandra (E)
Mumbai – 400 051.
Scrip Code– APOLLOHOSP
ISIN INE437A01024

The Manager
The National Stock Exchange,
Wholesale Debt Market
Exchange Plaza, 5th Floor
Plot No.C/1, 'G' Block
Bandra – Kurla Complex
Bandra (E)
Mumbai – 400 051.
ISIN INE437A07062,
INE437A07070,
INE437A07088 &
INE437A07093

Dear Sir,

# Sub: Unaudited Financial Results for the quarter and nine months ended 31st December 2016

Further to our letters dated 10<sup>th</sup> January 2017 and 10<sup>th</sup> February 2017, the Board of Directors at its meeting held on 14<sup>th</sup> February 2017 have approved the unaudited financial results of the Company for the quarter and nine months ended 31<sup>st</sup> December 2016.

As required by the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, (LODR) we enclose/furnish the following particulars.

#### **Financial Results**

- Unaudited Standalone financial results of the Company for the quarter and nine months ended 31<sup>st</sup> December 2016, which have been subjected to Limited Review by the Statutory Auditors of the Company.
- 2. Copy of the Limited Review Report of the Statutory Auditors for the corresponding period.
- The financial results will also be published in the newspapers, in the format prescribed under Regulation 47 of the Listing Regulations read with SEBI circular dated 10<sup>th</sup> August 2016.
- 4. The said documents are being posted on the website of the Company i.e., www.apollohospitals.com.

#### Schedule of Conference Call

Pursuant to Regulation 30 and 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that a conference call for the analysts/investors is scheduled to be held on Wednesday, 15<sup>th</sup> February 2017 at 3.00 p.m.. to discuss the financial results for the quarter and nine months ended 31<sup>st</sup> December 2016.

IS/ISO 9001 2000

Email apolloshares@vsnl net Website www.apollohospitals.com

# **APOLLO HOSPITALS ENTERPRISE LIMITED**

Apollo HOSPITALS TOUCHING LIVES

CIN: L85110TN1979PLC008035

#### **Issue of Secured Redeemable Non-Convertible Debentures**

The Board also approved the issue of Rated, Listed, Secured, Non-Convertible Debentures of face value Rs. 10,00,000 (Rupees Ten Lakhs) each aggregating to Rs. 200,00,00,000 (Rupees Two Hundred Crores) on a private placement basis on the following terms.

1.	Type of Security	Rated, Listed, Secured, Non-Convertible Debentures of face value of Rs. 10,00,000/-each.			
2.	Size of the Issue	Rs. 200,00,00,000 (Rupees Two Hundred Crores)			
3.	Whether proposed to be listed?. If yes, the name of the Stock Exchange	Yes, Wholesale Debt Segment of National Stock Exchange of India Limited			
4.	Tenure of the Instrument	Tenure : 5 years			
5,	Coupon/interest offered, schedule of payment of coupon/interest and principal	Coupon Rate: 7.80% p.a Schedule of payment of interest: Annual Schedule of re-payment of principal: At the end of 5 <sup>th</sup> year from the date of allotment			
6.	Charge/Security, if any, created over the assets	First ranking pari passu charge on the fixed assets of the Issuer to which clear, valid and marketable title is held by the Company, with minimum security cover of 1.25 times the total principal amount of the Debentures outstanding and aggregate interest accrued but not paid on the Debentures as on the relevant date, throughout the tenor of the Debentures.			

IS/ISO 9001:2000

Email apolloshares@vsnl.net Website www.apollohospitals.com

# **APOLLO HOSPITALS ENTERPRISE LIMITED**



CIN: L85110TN1979PLC008035

7.	Special Right/Interest/ Privileges attached to the instrument and changes thereof	Nil
8.	Delay in payment of interest/ principal amount for a period of more than three months from the due date or default in payment of interest/ principal;	Additional interest @ 2% (two per cent) over and above the coupon rate, on such defaulted amounts for the defaulting period, computed from the respective due dates until such amounts are fully repaid /reimbursed.
9.	Details of any letter or comments regarding payment/non-payment of interest, principal on due dates, or any other matter concerning the security and/or the assets along with its comments thereof, if any;	None
10.	Details of redemption of preference shares indicating the manner of redemption (whether out of profits or out of fresh issue) and debentures	For Debentures: Redemption amount at par ie., Rs.10 lakhs being face value of Non-Convertible Debentures.

The meeting of the Board of Directors commenced at 11.00 a.m. and concluded at 1.30 P. m.

You are requested to kindly take note of the same in your records.

Thanking You

Yours faithfully

For APOLLO HOSPITALS ENTERPRISE LIMITED

S.M. KRISHNAN

VICE PRESIDENT - FINANCE AND COMPANY SECRETARY

CC: The Secretary,

Luxembourg Stock Exchange,

B.P. 165,

L-2011 Luxembourg.

Ref: ISIN US0376081065 - Rule 144a GDR

Securities and Exchange Commission Division of Corporation Finance Office of International Corporate Finance 450 Fifth Street, N.W. Washington, D.C 20549-0302 File No. 82-34893

IS/ISO 9001 ISIN US0376082055 - Reg. S GDR

### **Apollo Hospitals Enterprise Limited**

Corporate Identity Number: L85110TN1979PLC008035

Regd. Office: No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28, Tamil Nadu Tel. No.44-28290956, Fax.+91-44-28290956, Email: investor.relations@apollohospitals.com,

Website: www.apollohospitals.com

### Statement of Standalone Unaudited Financial Results for the Quarter and Nine Months Ended 31st December 2016

(Rs. in lakhs except per share data)

			Quarter Ended	Nine Months Ended			
	+	17 A C C C C C C C C C C C C C C C C C C			Unaudited		
Sno	Particulars	Unaudited		21 12 2015			
3no 1	Income from Operations	31.12.2016	30.09.2016	31.12.2015	31.12.2016	31.12.2015	
1	(a)Net Sales/Income from Operations	168061	163410	142500	478013	414046	
		100001	103410	142500	4/8013	414040	
	(b) Other Operating Income Total Income (a+b)	160061	163410	142500	478013	414046	
2	Expenditure	168061	103410	142500	4/8013	41404	
4	(a) Cost of materials consumed	20070	20274	25060	87805	9300	
	(b) Purchase of stock-in-trade	29978 61967	28274	25860	5 555	8280	
	Carlot Communication (C.C. ed.) With a consistence of the Communication	01907	55668	46203	166843	13929	
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(3025)	663	1403	(5235)	(8626	
	(d) Employee benefit expense	24714	23092	21973	69350	6127	
	(e) Other expenditure	28885	27712	23625	81971	69399	
	(f) Selling and Distribution Expenses	6134	5810	4865	16884	13713	
	Total Expenditure	148653	141219	123929	417618	357849	
3	Profit / (Loss) from Operations before Other Income, Finance Cost, Depreciation and Amortization (1) - (2)	19408	22191	18571	60395	56197	
4	Depreciation & amortisation expense	6176	6030	5378	17780	1519	
5	Profit from Operations before Other Income,Finance Cost & Exceptional items (3-4)	13232	16161	13193	42615	41000	
6	Other Income	308	944	6619	1676	700	
7	Profit from ordinary activities before finance cost & Exceptional items (5+6)	13540	17105	19812	44291	48001	
8	Finance Costs	5133	4688	3203	14259	8975	
9	Profit from ordinary activities after finance costs but before Exceptional items ( 7 - 8)	8407	12417	16609	30032	39026	
10	Exceptional Items	18		2568	-	2568	
11	Profit (+) / Loss (-) from Ordinary Activities before tax (9-10)	8407	12417	14041	30032	36458	
12	Tax expense	1124	3218	1808	6333	651	
13	Net Profit (+) / Loss (-) from Ordinary Activities after tax (11-12)	7283	9199	12233	23699	29939	
14	Extraordinary item	(E	-	-	-		
15	Net Profit (+) / Loss (-) for the period (13+14)	7283	9199	12233	23699	29939	
16	Other Comprehensive Income / Expense (OCI) (net of tax expenses)	1201	325	245	1745	73	
17	Total Comprehensive Income (After Tax) (15 - 16)	6082	8874	11988	21954	29205	
18	Paid-up equity share capital (Face value Rs.5/- per share)	6956	6956	6956	6956	6956	
19 20	Paid up Debt Capital / Outstanding Debt Earnings Per Share Before Extraordinary Item (Rs. 5/- of each)	0730	0,500	0230	0,30	0750	
	Basic *	*5.23	*6.61	*8.79	*17.03	*21.5	
	Diluted *	*5.23		*8.79		*21.5	
	After Extraordinary Item (Rs. 5/- of each)  Basic *  Diluted *	*5.23 *5.23		*8.79 *8.79		*21.5 *21.5	
		0,40	0.01	0.79	17.03	61.	

\* Not annualised

For APOLLO HOSPITALS ENTERPRISE LTD.

Suneeta Reddy
Managing Direct

## **Apollo Hospitals Enterprise Limited**

Regd. Office: No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28

## Segment wise Revenue, Results, Assets and Liabilities for the quarter and nine months ended 31st December 2016

(Rs. In Lakhs)

	Q	Nine Months Ended			
Particulars	31.12.2016	30.09.2016	31.12.2015	31.12.2016	31.12.2015
1.Segment Revenue ( Net Sales /					
Income from each segment)					
a) Healthcare Services	89189	92432	81369	264930	242803
b) Pharmacy	78884	70993	61140	213123	17127
c) Others	308	944	6619	1676	700
TOTAL	168381	164369	149128	479729	421080
Less : Intersegmental Revenue	12	15	9	40	3
Net Sales / Income from Operations	168369	164354	149119	479689	421047
2. Segment Results (profit (+) / loss (-)					
before Tax and Interest from each segment)					
a) Healthcare Services	10171	13430	11412	35277	3658
b) Pharmacy	3061	2731	1781	7338	442
c) Others	308	944	6619	1676	700
TOTAL	13540	17105	19812	44291	48001
Less:(i) Interest (Net)	5133	4688	3203	14259	897
(ii) Other unallocable expenditure net of un-	(4)				
allocable income		(+		-7.	
Profit Before Tax	8407	12417	16609	30032	39026
3. Segment Assets					
a) Healthcare Services *	623797	613380	573745	623797	573745
b) Pharmacy	77320	75683	70922	77320	70922
c) Others	29754	21165	19469	29754	19469
d) Unallocable assets	38759	36324	29064	38759	29064
TOTAL	769630	746552	693200	769630	693200
4. Segment Liabilities					
a) Healthcare Services *	80912	80235	64828	80912	6482
b) Pharmacy	10900	11897	12598	10900	1259
c) Others	- A - A - A - A - A - A - A - A - A - A	-	-uent-cons20 (g=1	_	
d) Unallocable Liabilities	318483	297121	265483	318483	26548
* Includes capital employed in various hospital				20, 22,000	

Includes capital employed in various hospital 35874 87017 35874 87017 project under construction

For APOLLO HOSPITALS ENTERPRISE LTD.

Surreeta Reddy
Managing Director

#### Notes

- The above unaudited financial results were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 13th February and 14th February 2017 respectively. The limited review of the financial results for the quarter and nine months ended 31st December 2016 has been carried out by the statutory auditors of the company.
- The financial results have been prepared in accordance with Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013 read with relevant rules thereunder and in terms of Regulation 33 of the SEBI Regulations and SEBI circular dated 10th August 2016. The financial results relating to quarter and nine months ended 31st December 2015 under Ind AS have not been subjected to limited review by the statutory auditors of the Company. However, the management has exercised due diligence to ensure that the financial results provide true and fair view of the Company's affairs.
- Reconciliation of Net Profit as previously reported on account of transition from the previous Indian GAAP to Ind AS for the quarter and nine months ended 31st December 2015

Sr.No.	Particulars	Quarter Ended 31.12.2015 (Unaudited) (Rs. In Lakhs)	Nine Months Ended 31.12.2015 (Unaudited) (Rs. In Lakhs)
1	Net Profit for the period under previous Indian GAAP	10923	29375
2	Fair Value of Financial Assets & Liabilities	71	(563)
3	Acturial loss on defined benefit obligaion recognised through OCI	245	734
4	Depreciation and Amortization expenses	(66)	(255)
5	Expected Credit Loss provision on receivables	(160)	(716)
6	Provision for diminution in value of investments	1123	1123
7	Others .	(144)	(230)
	Deferred Tax Impact	240	472
A)	Net Profit as per Ind AS	12233	29939
B)	Other Comprehensive Income (OCI) - Acturial loss on defined benefit obligation	(245)	(734)
	Total Other Comprehensive Income (A+B)	11988	29205

- The net exchange gain/loss on account of restatement of foreign currency borrowings, MTM of derivatives contracts and investments in mutual funds is included in Other Income.
- The Company has fair valued the Free hold Buildings, Medical Equipment and furnitures & fixtures as per IND AS 16 as on 1st April.2015 and depreciation has been provided accordingly
- Tax provision for the period ended December 31, 2016 has been computed after giving effect to the relevant adjustments considered in the returns submitted with the tax authorities
- Other Income for the quarter ended 31st December 2015 (ie. 3rd quarter of the previous year) inludes Rs. 4677 lakks profit on sale of investments held by the Company in Alliance Dental Care Limited and Apollo Dialysis Private Limited to Apollo Health and Lifestyle Limited.
- During the quarter, the Company has allotted 3000 secured, redeemable non convertible debentures of the face value of Rs. 10 lakhs each aggregating to Rs. 30000 lakhs to banks and financial institutions on private placement basis. These debentures have been listed and admitted to dealing on wholesale debt market segement of NSE Limited w.e.f, 18th October 2016
- The Company's debt instruments was assigned a rating of AA by CRISIL indicating a high degree of safety and IND AA+ by India Rating Research (IND-RA), a Fitch Group Company indicating stable outlook
- 10 Previous quarter/period's figures have been regrouped/rearranged wherever necessary.

for APOLLO HOSPITALS ENTERPRISE LIMITED

Place : Chennai

Date: 14th February 2017

DR. PRATHAP C REDDY

Executive Chairman

The aforesaid financial results are also available on the Company's website (www.apollohospitals.com)

FOR APOLLO HOSPITALS ENTERPRISE LTD.

Suneeta Reddy Managing Director

#### Apollo Hospitals Enterprise Limited

Corporate Identity Number: L85110TN1979PLC008035

Regd. Office: No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28, Tamil Nadu Tel. +91-44-28290956, Fax.+91-44-28290956, Email: investor.relations@apollohospitals.com,

Website: www.apollohospitals.com

#### Extract of Statement of Standalone Unaudited Financial Results for the Quarter and Nine Months Ended 31st December 2016

(Rs. in Lakhs, except per share data)

	Quarter Ended			Nine Months Ended			
Particulars	31.12.2016	30.09.2016	31.12.2015	31.12.2016	31.12.2015		
		Unaudited					
Total Income from Operations (net)	168061	163410	142500	478013	414046		
Net Profit /(Loss) from the period (before Tax, Exceptional and/or Extraordinary Items)	8407	12417	16609	30032	39026		
Net Profit /(Loss) from the period (before Tax, after Exceptional and/or Extraordinary Items)	8407	12417	14041	30032	36458		
Net profit /(Loss) for the period after tax (after Exceptional and Extraordinary items)	7283	9199	12233	23699	29939		
Total Comprehensive Income for the period [comprising Profit/ (Loss) for the period (after tax) and Other Comprehensive Income (after tax)]	6082	8874	11988	21954	29205		
Paid up Equity Share Capital (Face value of Rs.5/- each)	6956	6956	6956	6956	6956		
Earnings Per Share		***************************************					
Before Extraordinary Item (Rs. 5/- of each)		***************************************					
Basic	*5.23	*6.61	*8.79	*17.03	*21.52		
Diluted	*5.23		*8.79	*17.03	*21.52		
After Extraordinary Item (Rs. 5/- of each)			1				
Basic	*5.23	*6.61	*8.79	*17.03	*21.52		
Diluted	*5.23	*6.61	*8.79	*17.03	*21.52		

Not Annualised

Notes

The above is an extract of the detailed format of Quarterly/Nine Months ended Financial Results filed with stock exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the Quarterly/ Nine Months Ended Financial Results are available on the stock exchange websites www. nseindia.com and www.bseindia.com and also the company's website www.apollohospitals.com

The above unaudited financial results were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 13th February and 14th February 2017 respectively. The limited review of the financial results for the quarter and nine months ended 31st December 2016 has been carried out by the statutory auditors of the company.

The financial results have been prepared in accordance with Indian Accounting Standards (Ind AS) prescribed under Section 133 of the Companies Act, 2013 read with relevant rules thereunder and in terms of Regulation 33 of the SEBI Regulations and SEBI circular dated 10th August 2016. The financial results relating to quarter and nine months ended 31st December 2015 under Ind AS have not been subjected to limited review by the statutory auditors of the Company. However, the management has exercised due diligence to ensure that the financial results provide true and fair view of the Company's affairs.

- The net exchange gain/loss on account of restatement of foreign currency borrowings, MTM of derivatives contracts and investments in mutual funds is included in Other Income.
- The Company has fair valued the Free hold Buildings, Medical Equipment and furnitures & fixtures as per IND AS 16 as on 1st April.2015 and depreciation has been provided accordingly
- Other Income for the quarter ended 31st December 2015 (ie. 3rd quarter of the previous year) inludes Rs. 4677 lakhs profit on sale of
- 6 investments held by the Company in Alliance Dental Care Limited and Apollo Dialysis Private Limited to Apollo Health and Lifestyle Limited
- Tax provision for the period ended December 31, 2016 has been computed after giving effect to the relevant adjustments considered in the returns submitted with the tax authorities
- During the quarter, the Company has allotted 3000 secured, redeemable non convertible debentures of the face value of Rs. 10 lakhs each
- aggregating to Rs. 30000 lakhs to banks and financial institutions on private placement basis. These debentures have been listed and admitted to dealing on wholesale debt market segement of NSE Limited w.e.f, 18th October 2016
- The Company's debt instruments was assigned a rating of AA by CRISIL indicating a high degree of safety and IND AA+ by India Rating Research (IND-RA), a Fitch Group Company indicating stable outlook
- 10 Previous quarter/period's figures have been regrouped/rearranged wherever necessary.

SPITALS INTERPRISE LTD: APOLLO HOSPITALS ENTERPRISE LIMITED

UND HEALT

DR. PRATHAP C REDDY

Executive Ct. 22 Place: Chennai

Date: 14th February 2017

C.N. RAMACHANDRAN
B.Com., F.C.A., A.T.I.I. (Lond)
V.C. KRISHNAN
M.A., (Eco), F.C.A., M.B.A., (U.S.A)
C.N. SRINIVASAN
B.Com., F.C.A.,
CHELLA K. SRINIVASAN
B.Com., F.C.A.
R.M. NARARYANAN

M.Com., F.C.A., P.G.D.M. CHELLA K. RAGHAVENDRAN B.Com., F.C.A., D.I.S.A. (I.C.A.) MESSRS, S. VISWANATHAN LLP

CHARTERED ACCOUNTANTS

Regd. Off: 17, Bishop Wallers Avenue (West)

Mylapore, Chennai - 600 004.

**BRANCHES:** 

27/34, 2nd Floor, Nandidurg Road, Jayamahal Extension. Bangalore - 560 046. Tel.: 91-080-23530535

50, Fifty Feet Road, Krishnaswamy Nagar, Ramanathapuram, Coimbatore - 641 045. Tel. 0422-4367065 Tel.: 91-44-24991147 91-44-24994423

91-44-24994510 E-mail: sviswa@eth.net

#### INDEPENDENT AUDITOR'S REVIEW REPORT

# TO THE BOARD OF DIRECTORS APOLLO HOSPITALS ENTERPRISE LIMITED

We have reviewed the accompanying statement of Standalone Unaudited Financial Results of Apollo Hospitals Enterprise Limited for the Quarter and nine months ended 31<sup>st</sup> December 2016 ("the statement"), being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015, as modified by Circular No.CIR/IMD/DF1/69/2016 dated August 10, 2016. This statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of the Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as stated above nothing has come to our attention that causes us to believe that the Statement read with notes thereon, prepared in accordance with the Indian Accounting standards as specified under Section 133 of the Companies Act 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting practices and principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 as modified by Circular No.CIR/IMD/DF1/69/2016 dated August 10, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place: Chennai

Date: 14th February 2017



For S.Viswanathan LLP, Chartered Accountants, FRN: 004770S/S200025

> V C Krishnan Partner

Membership No: 022167