# Apollo Hospitals Enterprise Limited

### Regd. Office: No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28

Unaudited Financial Results (Provisional) for the Quarter/Half Year ended 30th September 2011

Company							(Rs. in Lakhs)
1   Gilmanne from Services   0,000			~				
1   Colinscente from Services   0.9975   \$8640   134076   110960   233196   0.9081	Sno	Particulars					
Total Income (arb)	-	( )					
Total Incense Carb   69975   58640   134076   110969   233196	1		69973	38640	134076	110969	233196
2   Superalitize			60075	F9640	124076	110060	222106
Col Increased Decrease in Stock in trade   (207) (207) (1340) (888) (1392)	2		09973	36040	1340/0	110909	233190
Common		•	(207)	(207)	(1240)	(995)	(1202)
C   Purchase of traded goods   16698   13157   31870   24954   53282   (d) Employees Coast   10948   9090   20567   3156   3167   316			` ′	` ′	,	` ′	, ,
100   Employees Cots   10048   9000   20:569   16:73   35720		1					
Colorer expenditure							
1   Other expenditure   1452   1345   3004   26.77   5156   (2) General Administrative Expenses   7901   6999   15416   13402   28077   (3) Selling and Distribution Expenses   1537   816   2243   1481   3791   Total Expenditure   60279   50463   115764   95592   202527   7061f End Operations before Other Income.Interest & 60279   50463   115764   95592   202527   7061f End Operations before Other Income.Interest & 60279   50463   115764   95592   202527   70616		* *					
(g) General Administrative Expenses (7901) 6999 15416 13402 28077 1701 Selling and Distribution Expenses (1537) 816 2543 1481 3797 1701 Front From Operations before Other Income.Interest & 60279 50463 113764 95592 202527 20252							
Discriming and Distribution Expenses   1537   816   2543   1481   3791   Total Expenditure   60279   50463   115764   95592   202527   2		-					
Troil from Operations before Other Income, Interest & 9696 8178 18312 18377 30669 [Seeptimal Hems (1 + 2) 695 684 1161 1044 2137 30669 [Seeptimal Hems (1 + 2) 695 684 1161 1044 2137 32806 [Interest Refer Note 2] 2010 1388 8562 19473 16421 32806 [Interest Refer Note 2] 2101 1388 3395 2961 5873 [Profit derive the Exceptional Hems (3 + 4) 10391 8862 19473 16421 32806 [Interest Refer Note 2] 2101 1388 3395 2961 5873 [Seeptimal Hems (3 + 4) 10391 8862 19473 16421 32806 [Interest Refer Note 2] 2101 1388 3395 2961 5873 [Seeptimal Hems (3 + 4) 10391 8862 19473 16421 32806 [Interest Refer Note 2] [Seeptimal Hems (4 + 4) 10391 8862 19473 1642] [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7474 15878 13460 26933 [Seeptimal Hems (5 + 4) 1040 8890 7479 2237 624 13172 [Seeptimal Hems (5 + 4) 1040 8890 7479 2237 624 13172 [Seeptimal Hems (5 + 4) 1040 8890 7479 2237 624 13172 [Seeptimal Hems (5 + 4) 1040 8890 7479 2237 624 13172 [Seeptimal Hems (5 + 4) 1040 8890 7479 2237 624 13172 [Seeptimal Hems (5 + 4) 1040 8890 7479 2237 624 13172 [Seeptimal Hems (5 + 4) 1040 8890 7479 2237 624 13172 [Seeptimal Hems (5 + 4) 1040 8890 7479 2237 624 13172 [Seeptimal Hems (5 + 4) 1040 8890 7479 [Seeptimal Hems (5 + 4) 1040 8890							
Profit from Operations before Other Income, Interest & Secyolonal Items (1-2)   15377   30669							
Secretional items (1 - 2)   999b   817s   18312   15377   30609							
Profit before Interest & Exceptional items ( 3 + 4)   10391   8862   19473   16421   32806	3	-	9696	8178	18312	15377	30669
Interest (Refer Note 2)	4	Other Income (Refer Note 2)	695	684	1161	1044	2137
Profit after Interest but before Exceptional items	5	Profit before Interest & Exceptional items ( 3+4)	10391	8862	19473	16421	32806
Secretional litems	6	Interest (Refer Note 2)	2101	1388	3595	2961	5873
Exceptional litems	7	-	8290	7474	15878	13460	26933
10   Provision for Taxation   Single   Single   Current   Single   Single   Current   Single   Singl	8		-	-	-	-	-
Provision for Taxation   Current   S16   2039   2938   3954   5565     Deferred   1898   479   2237   624   3196     Net Profit (+) / Loss (-) from Ordinary Activities after tax   5576   4955   10703   8882   18172     Estraordinary item	9	•	8290	7474	15878	13460	26933
Deferred   1898   479   2237   624   3196   Net Profit (a) Loss (b) from Ordinary Activities after tax (9-10)   5576   4955   10703   8882   18172	10						
Net Profit (+) / Loss (-) from Ordinary Activities after tax		Current	816	2039	2938	3954	5565
11		Deferred	1898	479	2237	624	3196
Extraordinary item	11	•	5576	4955	10703	8882	18172
Net Profit (+)/Loss (-) for the period (11-12)   5576   4955   10703   8882   18172	12			_		_	_
Paid-up equity share capital (Face value Rs.5/- per share)   6569   6178   6569   6178   6236		,	EE76	4055	10702	9992	19172
164,130		·					
Paid up Debt Capital (Refer Note 6)   10000   - 10000   10000   10000	14	Paid-up equity snare capital (Face value Rs.5/- per snare)	6569	6178	6569	6178	6236
EPS for the period (year to date and for the previous year)   Before Extraordinary Item   Basic	15	Reserves excluding Revaluation Reserves as per balance sheet of	ing Revaluation Reserves as per balance sheet of previous accounting year			164,130	
Before Extraordinary Item Basic	16	Paid up Debt Capital (Refer Note 6)	10000	-	10000		10000
Basic	17	EPS for the period (year to date and for the previous year)					
Basic		Before Extraordinary Item					
Diluted		, and the second	*4.29	*4.01	*8.40	*7.19	14.66
After Extraordinary Item Basic Diluted  *4.29 *4.01 *8.40 *7.19 14.66 Diluted  *4.07 *3.84 *7.94 *6.96 14.24  18 Debt Equity Ratio (DER) (Times)  0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.29 0.41 0.42  10 Debt Service Coverage Ratio (ISCR) (Times)  7.32 7.87 6.82 6.55 6.51 10 Debenture Redemption Reserve (Refer Note 7) 1000 -1000							
Diluted   *4.07   *3.84   *7.94   *6.96   14.24				0.00			2 2.2.2
Debt Equity Ratio (DER) (Times)   0.29   0.41   0.29   0.41   0.42		•	*4.29	*4.01	*8.40	*7.19	14.66
Debt Service Coverage Ratio (DSCR) (Times)   3.33   2.91   3.07   2.61   2.66		Diluted	*4.07	*3.84	*7.94	*6.96	14.24
20   Interest Service Coverage Ratio (ISCR) (Times)   7.32   7.87   6.82   6.55   6.51     21   Debenture Redemption Reserve (Refer Note 7)   1000   - 1000   - 1000     22   Total Public Shareholding   (a) Number of Shares   87,958,738   73,016,880   87,958,738   73,016,880   80,196,472     (b) Percentage of Shareholding   66.95%   59.09%   66.95%   59.09%   64.31%     23   Promoters and Promoter Group Shareholding   24,440,172   26,060,172   24,440,172   26,060,172   24,440,172     Percentage of shares (as a % of the total shareholding of promoter and promoter group)   Percentage of shares (as a % of the total share capital of the company)   18.60%   21.09%   18.60%   21.09%   19.60%     Percentage of shares (as a % of the total shareholding of promoter and promoter group)   Percentage of shares (as a % of the total shareholding of promoter and promoter group)   21.09%	18	Debt Equity Ratio (DER) (Times)	0.29	0.41	0.29	0.41	0.42
20   Interest Service Coverage Ratio (ISCR) (Times)   7.32   7.87   6.82   6.55   6.51     21   Debenture Redemption Reserve (Refer Note 7)   1000   - 1000   - 1000     22   Total Public Shareholding   (a) Number of Shares   87,958,738   73,016,880   87,958,738   73,016,880   80,196,472     (b) Percentage of Shareholding   66.95%   59.09%   66.95%   59.09%   64.31%     23   Promoters and Promoter Group Shareholding   24,440,172   26,060,172   24,440,172   26,060,172   24,440,172     Percentage of shares (as a % of the total shareholding of promoter and promoter group)   Percentage of shares (as a % of the total share capital of the company)   18.60%   21.09%   18.60%   21.09%   19.60%     Percentage of shares (as a % of the total shareholding of promoter and promoter group)   Percentage of shares (as a % of the total shareholding of promoter and promoter group)   21.09%	19	Debt Service Coverage Ratio (DSCR) (Times)	3.33	2.91	3.07	2.61	2.66
Debenture Redemption Reserve (Refer Note 7)   1000   -							
222 Total Public Shareholding   (a) Number of Shares   87,958,738   73,016,880   87,958,738   73,016,880   80,196,472   (b) Percentage of Shareholding   66,95%   59.09%   66,95%   59.09%   64.31%     23 Promoters and Promoter Group Shareholding   a) Pledged/Encumbered   No. of Shares   24,440,172   26,060,172   24,440,172   26				7.87		6.55	
(a) Number of Shares (b) Percentage of Shareholding (c) Promoters and Promoter Group Shareholding (a) Pledged/Encumbered (b) Percentage of Shares (as a % of the total share capital of the company)  (a) Number of Shares (b) Percentage of Shareholding (c) Percentage of Shares (as a % of the total shareholding of promoter and promoter group) (c) Percentage of shares (as a % of the total share capital of the company)  (a) Number of Shares (b) Percentage of Shareholding (c) Percentage of Shareholding (c) Percentage of Shareholding (c) Percentage of Shares (as a % of the total share capital of the company)  (a) Number of Shares (c) Stareholding (c) Percentage of Shareholding (d)		_	1000	-	1000	-	1000
(b) Percentage of Shareholding  23 Promoters and Promoter Group Shareholding  a) Pledged/Encumbered  No. of Shares  Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total share capital of the company)  b) Non-Encumbered  No. of Shares  16,980,066  Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total share capital of the company)  b) Non-Encumbered  No. of Shares  16,980,066  15,387,666  16,980,066  15,387,666  17,011,266  Percentage of shares (as a % of the total share capital of the and promoter group)  Percentage of shares (as a % of the total share capital of the company)  10,09%  11,09%  12,45%  12,45%  12,45%  13,64%	22	Ü	07.050.700	<b>70</b> 01 < 000	05 050 500	<b>70</b> 01 6 000	00.107.450
23 Promoters and Promoter Group Shareholding a) Pledged/Encumbered No. of Shares Percentage of shares (as a % of the total shareholding of promoter and promoter group) Percentage of shares (as a % of the total share capital of the company) b) Non-Encumbered No. of Shares 16,980,066 Percentage of shares (as a % of the total shareholding of promoter and promoter group) Percentage of shares (as a % of the total share capital of the company) b) Non-Encumbered No. of Shares 16,980,066 Percentage of shares (as a % of the total shareholding of promoter and promoter group) Percentage of shares (as a % of the total share capital of the company) Percentage of shares (as a % of the total share capital of the company) Percentage of shares (as a % of the total share capital of the company) Percentage of shares (as a % of the total share capital of the company) Percentage of shares (as a % of the total share capital of the company) Percentage of shares (as a % of the total share capital of the company)							
a) Pledged/Encumbered No. of Shares 24,440,172 26,060,172 24,40,172 26,060,172 24,40,172 26,060,172 24,40,172 26,060,172 24,40,172 26,060,172 24,40,172 26,060,172 24,40,172 26,060,172 24,40,172 26,060,172 24,40,172 26,060,172 24,40,172 26,060,172 24,40,172 26,060,172 24,40,172 26,060,1	22		66.95%	59.09%	66.95%	59.09%	64.31%
No. of Shares  No. of Shares  24,440,172  26,060,172  18,60%  21.09%  18,60%  21.09%  18,60%  21.09%  18,60%  21.09%  19,60%  19,60%  19,60%  19,60%  19,60%  19,60%  19,60%  10,90%  37,13%  40,99%  37,13%  40,99%  37,13%  41,04%  10,90%	23						
Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total share capital of the company)  b) Non-Encumbered  No. of Shares  16,980,066  Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)			24 440 172	26 060 172	24 440 172	26 060 172	24 440 172
and promoter group)  Percentage of shares (as a % of the total share capital of the company)  b) Non-Encumbered  No. of Shares  16,980,066  Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total share capital of the company)  Percentage of shares (as a % of the total share capital of the company)  162.87%  18.60%  21.09%  18.60%  21.09%  18.60%  15,387,666  16,980,066  15,387,666  17,011,266  40.99%  37.13%  40.99%  37.13%  40.99%  37.13%  41.04%  12.92%  12.45%  12.92%  12.45%  13.64%							
18.60%   21.09%   18.60%   21.09%   19.60%   21.09%   19.60%   21.09%   19.60%   21.09%   19.60%   21.09%   19.60%   21.09%   2			59.01%	62.87%	59.01%	62.87%	58.96%
b) Non-Encumbered No. of Shares 16,980,066 15,387,666 16,980,066 15,387,666 17,011,266 Percentage of shares (as a % of the total shareholding of promoter and promoter group) Percentage of shares (as a % of the total share capital of the company) 12,92% 12,45% 12,92% 12,45% 13,64%		•	18.60%	21.09%	18.60%	21.09%	19.60%
No. of Shares  Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total share capital of the company)  16,980,066  15,387,666  16,980,066  15,387,666  16,980,066  15,387,666  17,011,266  40.99%  37.13%  40.99%  37.13%  12.45%  12.92%  12.45%  12.92%  12.45%  13.64%		A - 71					
Percentage of shares (as a % of the total shareholding of promoter and promoter group)  Percentage of shares (as a % of the total share capital of the company)  27.13% 40.99% 37.13% 40.99% 37.13% 41.04% 41.04% 41.04% 40.99% 37.13% 40.99% 37.13% 41.04% 40.99% 37.13% 40			16 980 064	15 387 664	16 980 064	15 387 664	17 011 264
and promoter group)  Percentage of shares (as a % of the total share capital of the company)  40.99%  37.13%  40.99%  37.13%  40.99%  12.45%  12.92%  12.45%  12.92%  13.64%				10,007,000		10,007,000	17,011,200
company) 12.92% 12.45% 12.92% 12.45% 13.64%			40.99%	37.13%	40.99%	37.13%	41.04%
company)		Percentage of shares (as a % of the total share capital of the	12 92%	12 45%	12 92%	12 45%	13 64%
			12.72/0	12.30/0	12.72/0	12.40 /0	15.0470



<sup>(</sup>i) DER = Loan funds/Networth



<sup>(</sup>ii) DSCR = Profit Before Interest & Depreciation and after Tax /(interest on loans + long term debt obligations paid during the period)

<sup>(</sup>iii) ISCR = Profit Before Interest and Tax / Interest

### **Apollo Hospitals Enterprise Limited**

Regd. Office: No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28

Segment Reporting under Clause 41 of the Listing Agreement with Stock Exchange for the Quarter/Half Year ended 30th September 2011

(Rs.in Lakhs)

	Quarter Ended		Half Yea	Year Ended	
Particulars	Unaudited		Unau	Audited	
	30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011
1.Segment Revenue ( Net Sales /					
Income from each segment )					
a) Healthcare Services	49146	42040	94288	80403	167115
b) Pharmacy	20847	16627	39823	30594	66139
c) Others	695	684	1161	1044	2137
TOTAL	70688	59351	135272	112041	235391
Less: Intersegmental Revenue	17	27	34	28	58
Net Sales / Income from Operations	70671	59324	135238	112013	235333
2. Segment Results (profit (+) / loss (-)					
before Tax and Interest from each segme	nt)				
a) Healthcare Services	9525	8121	18112	15779	31096
b) Pharmacy	171	57	200	(402)	(427)
c) Others	695	684	1161	1044	2137
TOTAL	10391	8862	19473	16421	32806
Less:(i) Interest (Net) (Refer Note 2)	2101	1388	3595	2961	5873
(ii) Other unallocable expenditure net of un-					
allocable income					
Profit Before Tax	8290	7474	15878	13460	26933
3. Capital Employed					
(Segment Assets-Segment Liabilities)					
a) Healthcare Services *	206382	189016	206382	189016	195828
b) Pharmacy	24719	20086	24719	20086	22153
c) Others	53255	24487	53255	24487	33336
TOTAL	284356	233589	284356	233589	251317

\*includes capital employed in various hospital projects under construction

12761 30218 35240

#### Notes :

- 1) The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 4th November 2011. Limited Review of these results as required under Clause 41 of the Listing Agreement has been carried out by
- 2) Interest for the current quarter include Rs.325 lakhs on account of unrealised forex translation charge. Other Income for the corresponding quarter in the previous year includes an unrealised forex translation gain of Rs.231 lakhs. Excluding this impact, PAT is Rs.5901 lakhs in the current quarter and Rs.4724 lakhs in corresponding quarter in the previous year.
- 3) During the quarter, the company has allotted 66.66 lakhs equity shares of face value of Rs.5/- each to Qualified Institutional Buyers (QIBs) at a price of Rs. 495 per share (including a premium of Rs.490 per share ) under Qualified Insitutions Placement Scheme. Consequent to the allotment, the paid up equity share capital increased to Rs.6568.86 lakhs from 6235.53 lakhs
- 4) Outstanding Global Depositary Receipts (GDRs) as on 30th Sept 2011 19,98,400, constituting 1.52% of the total no. of shares of the
- 5) Information on Investor Complaints pursuant to clause 41 of the Listing Agreement for the quarter ended 30th September 2011

No. of Complaints (Nature of Complaints : Non receipt of share certificates, Dividend, Annual Report etc)						
Pending as on 30th June 2011	Recd during the quarter	Disposed off during the quarter	Lying unresolved as on 30th Sept 2011			
Nil	105	105	NiI			

- $^{6)}$  Paid up debt capital represents 1000 Secured Redeemable Non Convertible Debentures of Rs.10 lakhs each aggregating to Rs.100crores issued to Life Insurance Corporation of India.
- 7) The company has not transferred any amount, out of its profits to Debenture Redemption Reserve (DRR) in the current period. Appropriate transfers out of profits to DRR will be done at the year end.
- 8) Previous quarter/period's figures have been regrouped/rearranged.

for APOLLO HOSPITALS ENTERPRISE LIMITED

DR. PRATHAP C REDDY **Executive Chairman** 

Place: Chennai Date: 4th November 2011

# Apollo Hospitals Enterprise Limited

# Regd. Office : No. 19 Bishop Gardens, Raja Annamalaipuram, Chennai - 28

## **Statement of Assets and Liabilities**

(Rs.in Lakhs)

Posti sula su	As on			
Particulars	30.09.2011	30.09.2010	31.03.2011	
SOURCES OF FUNDS				
SHAREHOLDERS FUND :				
(a) Capital	6569	6178	6236	
(b) Preferential Issue of Equity Share Warrants	6851	2980	6851	
(c) Reserves and Surplus	206876	156881	164130	
LOAN FUNDS	64060	67550	74101	
Deferred Tax Liability	12948	8139	10711	
TOTAL	297304	241728	262028	
APPLICATION OF FUNDS				
FIXED ASSETS	150559	127598	139815	
INVESTMENTS	83459	52940	62411	
CURRENT ASSETS, LOANS AND ADVANCES :				
(a) Inventories	16369	14943	15052	
(b) Sundry Debtors	33107	27518	26964	
(c) Cash and Bank Balances	9143	16687	14138	
(d) Other Current Assets	-	-	-	
(e) Loans and Advances	57396	58272	57150	
Less : Current Liabilities and Provisions :				
(a) Liabilities	28926	31265	26581	
(b) Provisions	23802	24966	26921	
MISCELLANEOUS EXPENDITURE ( NOT	-	1	-	
WRITTEN OFF OR ADJUSTED)				
PROFIT AND LOSS ACCOUNT	-	-	-	
TOTAL	297304	241728	262028	

For Apollo Hadoltale Enterprise Limited